

Jorge A. Vasquez

NEW YORK, NY * (212) 602-1222 * jorge@jorgevasquez.com

PROFESSIONAL SUMMARY

Educator and J.D./MBA-trained urban policy professional with over 20 years of experience at the intersection of housing regulation, community development, and workforce education in New York City. Combines academic training in Urban Affairs with applied expertise in regulatory frameworks and housing systems. Experienced in policy implementation, stakeholder engagement, and the advancement of equitable municipal governance.

SUBJECT MATTER EXPERTISE

Real Estate · Urban Housing Policy · Municipal Governance · Community Development · Regulatory Frameworks · Equity & Inclusion Policy · Public Administration · Policy Analysis & Implementation · Civic Engagement

EDUCATION

Pace University School of Law/Pace University, New York, NY

- *Juris Doctor*, 2013
- *Master of Business Administration*, 2013
- Completed Business and Law School in 3.5 years while working full time

City University of New York- Hunter College, New York, NY

- *Master of Science* - Urban Affairs, 2008
- *Bachelor of Arts* – Anthropology, 2024
- *Bachelor of Arts* – Russian, 2024
- *Bachelor of Arts* – Arabic, 2024
- *Bachelor of Arts* – Religion, 2005

City University of New York- The Graduate Center, New York, NY

- *Master Of Arts* – Middle Eastern Studies (In Progress Expected Fall 2026)

MILITARY

United States Marine Corps Reserve

Sergeant 0622 Multi-Channel Equipment Operator/ 1999 - 2007

- Combat Veteran, Operation Iraqi Freedom

TEACHING EXPERIENCE

New York Real Estate Institute, *Real Estate Instructor* 2023 - Present

A1 Real Estate and Insurance Institute, *Real Estate/Ins. Instructor* 2019 - Present

Real Estate Education Center, *Real Estate/Insurance Instructor* 2006 - Present

- Delivered NYS Department of State Pre-Licensing and Continuing Education courses in English and Spanish for diverse NYC professionals.

- Developed and taught curricula on Real Estate Licensing, Mortgage Brokerage, Property Management, Landlord Tenant Law. **Specialized Courses include:** Ethics, Cultural Competency and Implicit Bias.

Professional Experience

Vasquez & Associates Real Estate, Inc. NEW YORK NY Broker 2012 - Present

- Advise individuals, nonprofits, and small business on affordable housing access, urban development and regulatory compliance.
- Develop community outreach and education initiatives on landlord tenant rights.
- Business Consulting. Corporate restructuring agreements advised small businesses and non-profits.

Litigation Attorney, Self Employed 2014-2020

- Perform legal services to individuals and organizations in real estate, employment and family law matters.
- Drafted and negotiated contracts, complaints, and settlements addressing housing equity and tenant protections.
- Counseled clients on regulatory compliance and risk management related to urban development and land use policy.

RE/MAX Associates, NY Manager/Lic. Assoc. Broker/Notary Public 1998 - 2011

- Marketing Properties, Bookkeeping.
- Coordination of contracts, forms and disclosure statements required by NYS.
- Pre-qualifying buyers, assisting buyers in obtaining financing, negotiations.
- Oversaw staff recruitment, budgeting and training

Licenses & Certifications:

- New York Real Estate Instructor License
- New York Real Estate Broker License
- New York Property & Casualty Insurance License (Inactive)
- New York Property & Casualty Insurance Instructor License (Inactive)
- New York Life Accident & Health Insurance License (Inactive)
- New York Life Accident & Health Insurance Instructor License (Inactive)
- New York Notary Public
- TESOL Certificate
- Pending Reinstatement: New York State and New York Southern and Eastern Federal District Courts (Awaiting readmission)

Languages:

- Native in English and Spanish
- Conversational in Russian and Arabic
- Basic in French, Italian, Portuguese, Japanese and Turkish